



Your Eye on Solutions for Business Intelligence. SM

Healthcare

**Hanger Orthopedic
saves \$200k per year
utilizing TLC Technologies
Hyperion staff on-site
for over 3½ years ...**

**The *Consulting-on-Demand* SM
project was so successful
and added so much value
that Hanger Orthopedic had
TLC implement and upgrade
to Oracle / Hyperion System 9.**

Hanger Orthopedic: Hanger Orthopedic Group located in Bethesda, MD is one of the US's leading operators of orthotic and prosthetic (O&P) rehabilitation centers, with some 620 facilities nationwide. The company's Southern Prosthetic Supply subsidiary designs, fits and fabricates standard and custom-made braces and orthotics. Hanger Orthopedic is publicly traded on the NYSE: HGR, and has annual sales revenues exceeding \$640 million.

From June 04' – December of 07', TLC Technologies provided Hanger Orthopedic with *Consulting-on-Demand* services to support the FP&A process and complete all month end reporting around their Hyperion Essbase and Planning applications. TLC Technologies provided all of Hangers' Hyperion staffing needs allowing Hanger to concentrate on Financial Analysis and Business Direction without the burden of hiring Hyperion staff on their own.

The need for *Consulting-on-Demand* came about with Hanger Orthopedic having major problems handling their Essbase/Planning applications for year-end close and annual budget preparation. With each new year came various new controls like policy changes, new reports, and different administrative forms. Keeping up with all of these changes was a manual process and Hanger didn't have the expertise using Hyperion that they needed. TLC Technologies managed all the Financial Planning and Budgeting applications and updated the year end changes for Hanger Orthopedics for over 3 years. The bulk of consulting was during the months leading up to year end close.

TLC's *Consulting-on-Demand* enabled Hanger to save by hiring consultants and not having to maintain a staff on payroll. The relationship was curtailed after the restructuring of the FP&A team, once during 2007 and again in 2008.



www.tlctechnologies.net

For contract information and a *Consulting-On-Demand* service quote,
please contact us at info@consulting-on-demand.net